# **REVENUE GROWTH** of WIN portfolio companies

\$93.3M (e)

\$29M

2022

2023

2024



2020

2021

2019

# WIN Investment Opportunity

# Webit Investment Network @ A Glance

Expected Capital Increase Timeframe: April/May, 2025

Capital Increase Size: Cap at €8M via the Beam market of the Bulgarian Stock Exchange

Current Portfolio size / target size : 6 companies / 15-18 companies

## Current Portfolio Consolidated Revenue Growth:

1.7x (last 12 months) | 3.3x (2022 - 2024)

Current Portfolio Consolidated Revenue & Projections: \$29M (2022) → \$57.1M (2023) → \$93.3M (2024e) → \$166.9M (2025e)

**Key Co-Investors**: Rabobank, DCVC, e& (formerly Etisalat), Cleveland Avenue VC, IFC, General Mills, Cibus, Convent Capital, and others

## Current Geographic Spread & Industry Focus:

Current Regions: 2 USA, 1 Israel/USA, 1 France, 1 Ireland, 1 UAE/Saudi Arabia

Industries: 2 Agri/Food Tech/AI, 1 Life Science/Cardiology/AI, 1 New Materials/Furniture, 1 Digital Entertainment, 1 EdTech/AI

Investment Horizon: 4-6 years (half of a traditional VC which means faster ROI).

Target ROI: 5x-10x per investment

**Stock Liquidity**: statistical: >20% (last 12 months on BSE); real: >60% (due to very low free float due to holders) **Management Fee/Carried Interest:** 2,5% NAV (suggested to be reduced to 2.5% from committed capital) / 20% (suggested to be replaced by 20% if 15% IRR and 30% if >15% IRR)



# WIN vs VC funds (ChatGPT comparison and analisys)

Feature	Webit Investment Network (BSE: WIN)	VC Fund
Management Fee	2.5% of committed capital (WIN is a micro investment company)	1.5%-2.5% for \$50M+, typically higher (2.5%-4%) for micro/smaller/boutique funds
Carried Interest	20% (up to 15% IRR), 30% (above 15% IRR), only if NAV > committed capital	20-30%, often with hurdle rate (8-10%)
Liquidity	Over 22% liquidity for the past 12 months on the stock exchange. With a peak daily volume of 147'890 BGN per day on 8 April, 2025 which have not significantly impacted the share price.	Low liquidity, exits in 5-10 years
Dividend Distribution	WIN is a dividend-oriented fund, meaning it distributes profits immediately after an exit, once the audited report confirms the profit. Unlike many traditional funds, WIN ensures shareholders benefit from these profits without long delays. <b>Example for illustrative purposes only</b> : If WIN exits VUZ at a lets say 3x multiple (where the initial investment is \$900,000 and the sale value reaches \$2.7M), the profit would be \$1.8M. After deducting the applicable carried interest, the remaining profit is fully distributed to shareholders as dividends. Shareholders can expect a payout of <b>100%</b> of the profit if permitted by the auditor, but <b>at least 60%</b> will be distributed if there are any restrictions. This means that investors can realize <b>immediate returns</b> — approximately > <b>30%</b> of their invested capital from the IPO—as a dividend, even while the shares themselves remain in the holding. This approach contrasts sharply with traditional VC funds, where dividend distributions may be deferred for many years, often until the fund fully exits or liquidates its investments.	No dividend distributions during the fund life. Liquidity remains low, and dividends are generally not distributed during the life of the fund. Exits, such as IPOs or M&As, are usually the only sources of return, and investors must wait for a full exit or liquidation event to realize their profits, often spanning 7-10 years.
Skin in the Game	5% ownership by the manager	Typically 1-3%

# Summary:

infostock.	og			🔍 Търси		Вторник, 8 Април 2025
Начало	БФБ С	ветовни пазари	Финанси	България	Света	Справочник
Емисии Акции	Облигации   Ф	Рондове   Компен	саторни инструменти	Права		
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# **Unparalleled Liquidity**

### Statistical Liquidity on BSE as of 14 April 2025

Market Cap: Traded Volume for past 12 months: Annualized liquidity: - +-

7 359 999 BGN 1 645 656 BGN **22.36%** 

- WIN is designed to be more investor-friendly with its liquidity, dividend distribution, and skin in the game. This gives investors more flexibility and rewards them with higher payouts for successful exits.
- VC Funds, while having a longer lock-up period (typically 10 years), typically have **lower liquidity** and focus on larger fund sizes. They also often do not distribute dividends but instead reinvest profits into further portfolio growth.

In conclusion, WIN offers some unique advantages for LPs and retail investors, especially those who want access to more frequent liquidity, dividend payouts, and the added personal commitment from the fund manager. The tiered carried interest also ensures that the manager has strong incentives to perform well above the market average, which can be a significant differentiator compared to traditional VC funds.

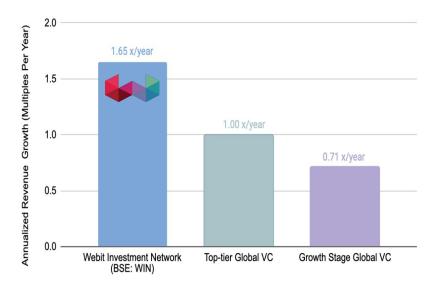
Dividend Distribution (Short-Term Returns)

Example (for illustrative purposes only):

Upon potential successful exit from VUZ in the next 2-3 years at a 3x multiple (where the initial investment is \$900,000 and the sale value reaches \$2.7M), the profit would be \$1.8M. This means that investors can realize **immediate returns** >**30%** of their invested capital from the IPO—as a dividend, even while the shares themselves remain in the holding.

# Comparing WIN's 3.3x Consolidated Revenue Growth in 24 Months vs. Industry Benchmarks

Annualized Revenue Growth Commparason (Data based on 24 months of WIN's Portfolio Consolidated Revenue)



- VC Fund Growth Benchmarks
  - Top-tier Global VC funds target 3x–5x growth over 3–5 years
  - Growth-stage funds (Series A–C) usually see 2x–3x over 3–4 years.

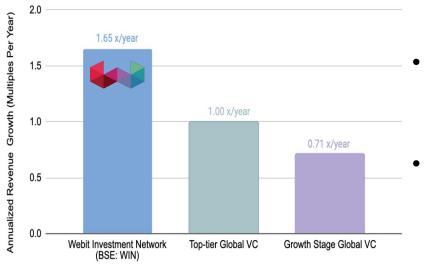
## WIN vs. Other VCs

 WIN's 3.3x growth in 24 months places it in the top quartile, outperforming most VC funds that take 4–6 years for similar results

Unlike WIN, to invest in these funds, LPs must commit minimum \$5–\$20 million with an 8 to 12 -year lock-up.

# Comparing WIN's 3.3x Consolidated Revenue Growth in 24 Months vs. Industry Benchmarks

Annualized Revenue Growth Commparason (Data based on 24 months of WIN's Portfolio Consolidated Revenue)



- Comparing to Public Market Returns
  - The S&P 500 grows at 5%–15% annually; private equity targets 2x–3x over 5 years.
  - WIN's 3.3x growth in just 2 years significantly outpaces these benchmarks.
- NAV vs. Market Price
  - Traditional VC funds mark valuations every 6–12 months. WIN's NAV reflects earlier valuations, potentially offering a discount to future value.

## Exit Liquidity & Investment Model

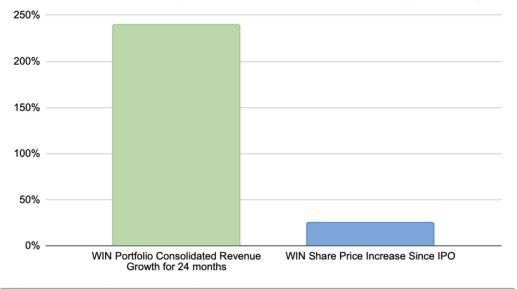
- WIN offers liquidity through public market trading, unlike traditional VC funds, which lock capital for 8–12 years.
- WIN provides similar discount models to secondary VC funds but with faster exit opportunities.

Conclusion: WIN's 3.3x revenue growth in 24 months places it in the top quartile of the global VC funds.

It combines high-growth returns with public market liquidity and transparency, offering a compelling investment opportunity.

# Comparing WIN's 3.3x Consolidated Revenue Growth in 24 Months vs. WIN Share Stock Price

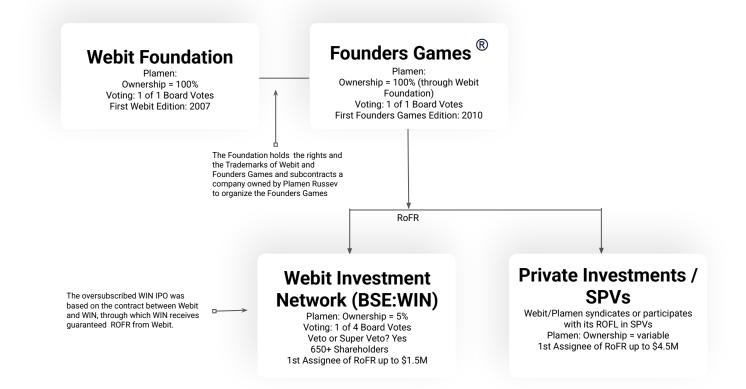
WIN: 10x Growth Gap – A Unique Investment Opportunity!



- When WIN IPO-ed, its portfolio had zero companies. Today, it holds six high-growth companies, achieving an outstanding 3.3x (230%) revenue growth in just 24 months!
- Yet, WIN's share price has risen only 20% - 25% since IPO (due to local stock market specifics) —leaving a ~ 10x gap between the portfolio's value creation and its stock price increase.



# What makes this success possible? 18 years of growth. Webit related entities - Org Chart



## NASDAQ CONGRATULATES <u>WEBIT.ORG</u> ON ITS 17TH YEAR ANNIVERSARY FOSTERING INNOVATION AND ENTREPRENEURSHIP ON A GLOBAL LEVEL

WEBIT.ORG

Nasdaq

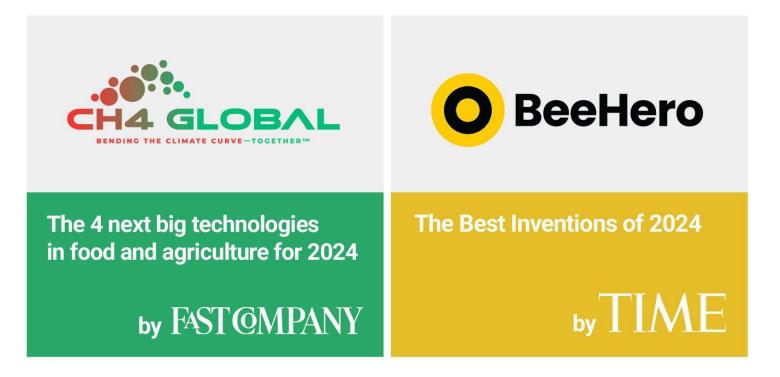
1



Nasdaq (from its iconic facade on Times Square, New York) tributes Webit for its impact in developing the entrepreneurial and innovation ecosystems globally.

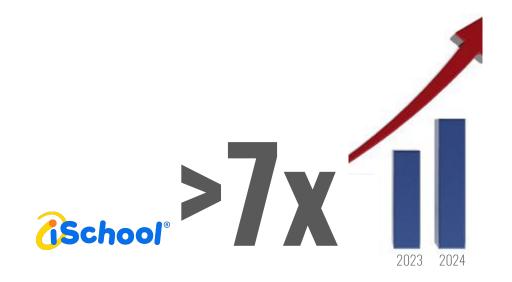
# Globally Recognized, Successful Portfolio

Two out of WIN's six portfolio companies have been named "Inventions and Innovations of the Year" by the undisputed global leaders *Time Magazine* and *Fast Company*, highlighting the global impact and success of our investments.





Another (third) WIN portfolio company (**iSchool**) shows **10x increase in revenue compared to the initial valuation baseline (to \$10.5M)**.



# Globally Recognized, Successful Portfolio

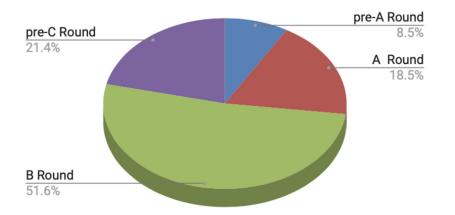
The fourth (InHeart) received **FDA (501) approval by USA and CE by EU** to sell AI powered product to hospitals to create a **digital twin of a heart**.

The fifth (Elephant in a Box) signed **contract with IKEA**. The sixed portfolio company (VUZ) attracted **IFC as the most recent investo**r in its B extended round and became the world's leading immersive video provider and the largest 360 degree video library on the Planet.

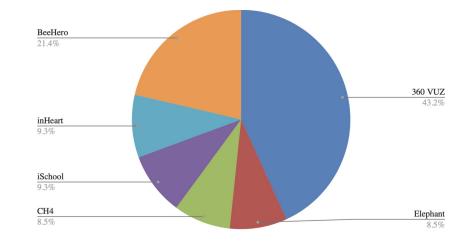




## **Portfolio Investment Stage Structure**



## Weight of the companies in the WIN portfolio



## Later-Stage Investments = Lower Risk, High Return Potential

Later-stage investments carry significantly lower risk compared to earlier stages, while Series A, B, and C rounds present exceptional return multiples. Few investment opportunities in the region offer a portfolio distribution **even close to this level of diversification and opportunity**.

# Webit Investment Network - Risk Management, Deal flow, Investment Process and Governance

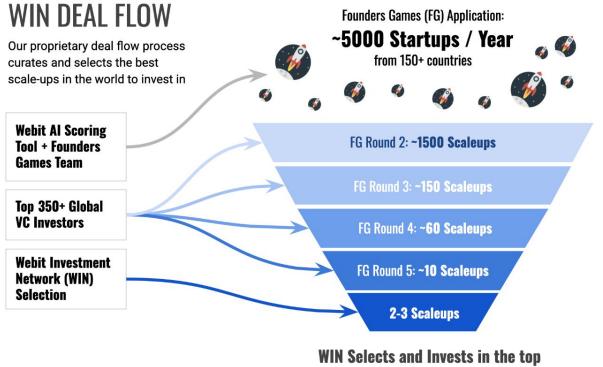
**Risk Management**: WIN reduces risk through its Right of First Refusal (ROFR) to invest in the finalists of one of the world's most competitive scaleup programs - Founders Games Grand Finale in Davos (coinciding with WEF), allowing strategic participation in **"A" to "C" investment rounds** with top tier global VC as co-investors. WIN's super pro-rata rights ensure access to rounds usually reserved for leading VCs, benefiting smaller investors.

**Dealflow and Selection Process**: Each year, ~5,000 scaleup applications from 150+ countries are rigorously evaluated by over 350+ growth-stage VC investors across five rounds spanning eight months.

A De-risked Investment Process: WIN employs one of the most de-risked investment methodologies globally, with a rule-based focus on only the finalists of the prestigious Founders Games in Davos followed by a negative voting by the Council of the WIN Investors. The WIN Investment Committee, comprising BoD members, selects and invests exclusively from these top, positively voted finalists, making final investment decisions by qualified majority.



# **OUR PROPRIETARY DEAL FLOW SOURCING PROCESS**



25% of Founder's Games Winners

## **ACCEPTANCE RATE**

Securing an investment from WIN is 100 times harder than getting into Harvard, ensuring that only the best companies make it into our portfolio.



WIN

~0.05%

HARVARD Invests in ~0.05% Accepts ~5% of of all applicants all applicants annually annually

~5%

Davos 2025: JP Morgan's Jamie Dimon, Former UK Prime Minister Tony Blair, Dr. Plamen Russev, and Other Global Leaders

> Davos - the Founders Games \$6M Award Ceremony @ Hilton Covered by Forbes intl.

Davos 2025: Khosla Venture's (\$18B) Rajesh Swaminathan, CEO of Binance - Richard Teng, Mercer's (\$16T) Cara Williams, Andrew NG (Google Brain, Baidu, Amazon, Al Fund), FOs with \$5B+ AUM.

## Forbes Founders Games Grand Finals At Davos: A Glimpse Into A Better Tomorrow

s a DC based executive coach who covers

Fol

7 2024 09:39am ES

# AND THE QUALITY WAS JUST AWESON

RICH NUDUM, EXECUTIVE DIRECTOR, INVESTMENTS & GLOBAL CHIEF INVESTMENT STRATEGIST, MERGER JUDGE OF THE FOUNDERS GAMES GRAND FINALS 2023

## AND IT WAS AN AMAZING OPPORTUNET



ADY BEITLER, CO-FOUNDER AND CEO, NILUS WINNER OF THE FOUNDERS GAMES GRAND FINALS 2023



Company	Industry	HQ / Markets	Date of Investment
🕞 Vuz	Digital Entertainment	UAE / Global	September, 2022
ELEPHANT IN A BOX	New Materials, CleanTech	USA / Global	April, 2023
	BioTech, Cleantech, Agri	USA / Global	December, 2023
	Education, AI	Ireland / MEA	December, 2023
inHEART	HealthTech, Al	France / Global	May, 2024
O BeeHero	Agritech, Al	USA, Israel / Global	May, 2024



Company

D Vuz

### Achieved Milestones

On track to achieve EBITDA positivity in 2025, the company has improved operations by 50% over the past year and reached \$10M in revenue in 2024. It has established strategic partnerships with LaLiga, major European and MENA sports clubs, and Hungama, facilitating its expansion into Asian markets. The company is also actively engaged in M&A discussions, positioning itself for a potential future exit.

After 18 months and over 300 tests, IKEA successfully integrated Elephant's innovative material into two of its legacy products,

ELEPHANT IN A BOX







with plans to expand this to four more soon. Based on IKEA's sales projections, Elephant's annual revenue is expected to reach \$50M-\$70M by 2027. The company anticipates being EBITDA and cash flow positive by 2025, with no need for additional investment rounds. With a total addressable market spanning the entire furniture industry, Elephant's patented material offers 70% savings on transport and storage while utilizing recycled paper, positioning the company for a promising future. The first commercially viable test of CH4 Global's seaweed-based feed additive has successfully met all relevant quality standards and is set to enter the Australian food market. CH4 Global just launched the first in the world industrial production facility on 29 Jan 2025. Its output is already sold out through futures contracts until 2026. MoUs for South Korea, Japan, Paraguay, Argentina, India and other markets for an estimate of over 10M caws. The addressable market is 1,5 billion castle. Achieved ~7.5x revenue growth since being selected as Founders Games winners in 2023, with an initial valuation based on \$1.5M and achieved 2024 revenues of \$10.25M. The company is EBITDA positive, with a remarkable 746% increase in paid students by the first half of 2024 compared to the same period in 2023. Addressable market: 100M students in MEA + 100M more globally

WIN invested in the company after it secured both FDA (501) and CE certifications—an impressive feat, especially for AI-powered hospital (B2B) solutions, which rarely achieve such milestones. The company's flagship product, a digital twin of the heart, has garnered top ratings and is used by leading institutions, including John Hopkins hospitals, Northwell Health, Penn, Harvard, University Hospital of Basel, and over 140 others. With a top-tier team in place, the company is anticipating M&A activity within the next 3-4 years, and has nearly doubled its revenue year-over-year.



The world's leading provider of precision pollination, with an expected CAGR of 90% through 2027 and achieved revenue of \$74M in 2024. The company achieved over 270% year-over-year revenue growth until 2024. PitchBook estimates its exit or IPO likelihood at an impressive 94%. Current beehives served - 400 000. Addressable market: 100M beehives.



## VUZ is the world's leading immersive content provider and global library



Revenues

2018

2019

2020

2021

2022

2023

2024

2019

2020

2021

2022

2023

June 2024 2024

June 2024

**Gross Profit** 

EBITDA	%	EBITDA
2019	-127%	-\$2 803 514
2020	-85%	-\$2 202 971
2021	-80%	-\$3 543 218
2022	-46%	-\$3 041 364
2023	-43%	-\$2 922 949
June 2024	-1%	-\$4 484
2024	-23%	-\$1 931 335

\$1 440 134

\$2 213 378

\$2 583 969

\$4 424 733

\$6 671 099

\$6 817 522

\$910 000

\$9,000,000

9%

40%

41%

47%

40%

51%

67%

66%

\$876 967

\$1 059 319

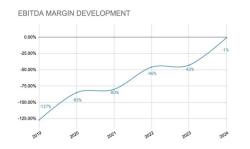
\$2 092 481

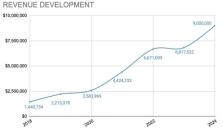
\$2 674 980

\$3 467 350

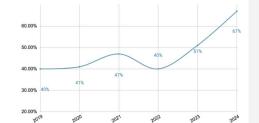
\$5 437 373

\$605 894





GROSS PROFIT DEVELOPMENT





## Световната банка с инвестиция в компания от портфолиото на WIN

Световната банка обяви, че е в процес на одобрение на инвестиция от \$5М в компанията VUZ (360MEA), която е част от портфолиото на Webit Investment Network (WIN).

Webit Investment Network / December 28,

2024

#### Big News: Volga Tigris Partners with VUZ to Take Digital Marketing to the Next Level!

An innovative partnership between Volga Tigris, a leading digital marketing agency in Dubai, and VUZ, an immersive technology-focused futuristic platform.

IPS News / October 25, 2024

## Vuz signs strategic partnership with

Hungama's presence in the Asian and African digital entertainment landscapes presents a significant opportunity for Vuz to broaden its...

BroadcastPro ME / May 30, 2024

#### VUZ AND HUNGAMA FORGE STRATEGIC PARTNERSHIP TO REVOLUTIONIZE IMMERSIVE STREAMING ...

PRNewswire/ -- VUZ, the pioneering immersive video platform, is thrilled to announce its strategic partnership with Hungama, the leading...

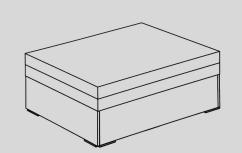
PR Newswire / May 29, 2024



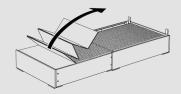




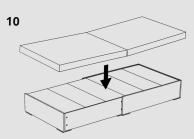
# WIN Legacy Portfolio | Elephant in a Box











One 40' container = +200 sofas vs. 50 - 70 of traditional











One of the world's fastest growing EdTech solutions for 1 to 12 grade students, teaching AI and digital skills

Addressable Market: 200 000 million Arabic speaking students / \$10 B/year



#### ISC 150 Holon № Ed1

#### iSchool named to HolonIQ's Top 50 EdTech Startups

Egyptian startup iSchool has been named one of the top 50 promising EdTech startups in the Middle East and North Africa for 2024 by HolonIQ, an American company specializing in global education market data.

Followict news / Dec 12, 2024

#### Компания от портфолиото на WIN отчита 746% ръст на платените потребители през първото полугодие на 2024

Поредицата добри новини за компаниите от портфолиото на WIN продължава. Поредна WIN инвестиция, направена през декември 2023 година - iSchool отчита голям ръст през първата половина на 2024 г.

Webit Investment Network / Jul 10, 2024

#### Exclusive: Egypt-Based Ed-Tech Startup iSchool Bags \$4.5M In Funding Round

Egyptian ed-tech startup iSchool has raised \$4.5 million in its latest funding round, led by Ireland's VentureWave Capital, the company told Forbes Middle...

Forbes Middle East / Mar 28, 2024

#### iSchool to expand to Saudi Arabia, UAE this year - Dailynewsegypt

iSchool, an online education platform, plans to enter the Saudi Arabian and UAE markets as part of its expansion plans for this year.

Dailynewsegypt / Jan 18, 2024



Equption edutech startup iSchool has raised

# WIN Legacy Portfolio | CH4 Global

## Methane – A Major GHG Problem

## **86x**

More powerful at warming the planet than CO<sub>2</sub>

## 1/3

Of all the total of all global anthropogenic emissions come from livestock (#1 emitter globally)

## 12.9

Number of gigatonnes  $CO_2$ -e emissions from 1.5 billion cows – More than the combined emissions of US, EU-27, India and Japan



## CH4 Global announces Mitsubishi partnership

CH4 Global - producer of a seaweed-based methane-reducing cattle feed additive - has today announced a partnership with Mitsubishi Corporation to expand the reach of the company across Asia-Pacific markets.



## AgFunder<u>News</u>

Chipotle Mexican Grill's fund to invest in Plantible and CH4 Global



Methane Tamer is a feed additive that leverages Asparagopsis seaweed. Credit: Chipotle Mexican Grill/PRNewswire. · Verdict Food Service Chipotle Mexican Grill/PRNewswire.

## Brief: CH4 Global signs offtake deal with CirPro to slash enteric methane with seaweed supplements

# WIN Legacy Portfolio | CH4 Global

At the end of 2023, the company closed an investment round of a total of **\$29M**, in which an investor from their previous round (which is the most accurate indicator of the company's development) participated - one of the leading funds from the USA, DCVC (2 billion under management) and the fund of the longtime president and CEO of McDonald's - Don Thompson, Cleveland Avenue. In this round as per ROFR and WIN got right of allocation.



The company's total raised investment capital reached **\$47M**.

With the newly raised **\$29M** in funding, the company has begun construction on the world's first commercial Asparagopsis algae cultivation facility. The plant is being built in Louth Bay, South Australia.

Scheduled to begin operations in the fourth quarter of this year, the so-called "EcoPark" will grow red algae in large saltwater pools and then turn it into Methane Tamer™.



**AFN** 

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CH4 Global CEO Dr. Steve Meller. Image credit: CH4 Global

## CH4 Global begins production at first commercial-scale Asparagopsis growing facility

January 29, 2025 Elaine Watson

[Disclosure: *AgFunderNews*' parent company AgFunder is an investor in CH4 Global.]

CH4 Global, a startup dedicated to cutting livestock methane emissions with feed supplements from *Asparagopsis* red seaweed, has begun production at

what it claims is the world's first commercial-scale facility for growing Asparagopsis.

# WIN Legacy Portfolio | InHeart

## The world's most advanced, AI-enabled DIGITAL TWIN OF THE HEART for image-guided ablations



inHEART

# WIN Legacy Portfolio | InHeart

InHeart created solution for 64% of dead causes on the Planet -Cardiovascular diseases and is the first AI based company with FDA (501) approval. The company doubles its revenue and is a potential target of M&A in the next few years. **Addressable market:** \$10B+/year

## Global research effort (MUSIC) validating inHEART's technology > 3,000 patients treated





#### France-based inHEART secures €10.2M to optimise cardiac care with its AI-powered health solutions

France-based inHEART secures €10.2M to optimise cardiac care with its AI-powered health solutions ... France-based inHEART has secured \$11M (...

Silicon Canals / May 16, 2024

#### Circle Cardiovascular Imaging Partners with inHEART to Distribute Al-Driven Digital Twin of the Heart for Advanced ...

PRNewswire/ -- Heart Rhythm Society (HRS) Conference -- Circle Cardiovascular Imaging Inc. and inHEART Inc. announced today a global...

PR Newswire / May 16, 2024

#### inHeart Secures \$11M Funding to Expand AI-Enabled Solutions

Discover how Bulgarian-led inHeart secures \$11M in funding, spearheaded by Vesalius Biocapital IV and co-led by Elaia Partners.

The Recursive / May 10, 2024

## Френската inHeart с българин СЕО набра 11 млн. долара

инвестиции

Компанията използва AI, за да създаде персонален дигитален двойник на сърце.

Economy.bg / May 9, 2024



## Webit Investment Network обявява нова инвестиция

Webit Investment Network обявява нова инвестиция

Mohit Investment Network / May 7, 2024



BeeHero is the world's biggest precise polynation provider on the Planet. **Addressable market:** 

100 millions beehives / current served market 400'000 beehives \$20B potential market size / \$77M current revenue

## Most People Don't Know

of food crops rely on bees for pollination

O BeeHero





BeeHero extends its award-winning Pollination Insight Platform (PIP) to apple

#### growers

BeeHero, the pioneer of data-driven precision pollination, announced today the expanded application of its Pollination Insight Platform (PIP) to the apple market...

Hort News / February 05, 2025

## BeeHero introduces PIP for apple growers

Pollination Insight Platform empowers growers to address the unique challenges of apple pollination Fruit Net / February 05, 2025

#### BeeHero Extends Its Pollination Insight Platform to Apple Growers

BeeHero, the pioneer of data-driven precision pollination, announced today the expanded application of its Pollination Insight Platform (PIP) to the apple market...

Global AG Techin Itiative / February 05, 2025

Israeli startup BeeHero and the seed company Seeds Ltd. are collaborating to implement innovative technology for monitoring bees in seed growing fields in Israel and around the world.

New Tech Online / February 03, 2025

## A revolution in agriculture: Combining knowledge with advanced technology

Israeli startup BeeHero announces collaboration with Hazara Seeds to advance technology for monitoring bees in seed fields.

Ice / January 27, 2025

#### 4 Tel Aviv startups make it onto TIME Magazine's list of the 200 best inventions

BeeHero's system improves crop pollination, helping to



## **The Pollination Challenge**

#### The Bees Are Dying!

Monoculture



Mites & Parasites

Pesticides & Insecticides



Pollution & Urbanization

Leading to lower crop yields and quality. Swaying market prices of crops, causing a ripple effect on the economy and the food supply chain.



"If the bee disappears from the surface of earth, man would have no more than <u>four</u> years to live" - Albert Einstein











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Area: Defence (cybersecurity, defence innovation)

Stage: Round A

**Country: United States** 

QuoLab Technologies is automating the management of threat information, cases and incidents by fusing external threat intelligence (TI) feeds, information silos, security tools and ad-hoc data operations in a unified environment.



<u> </u>

Area: Digital Health

Stage: post-Seed

Country: United Kingdom

iLoF is a digital health company pioneering a breakthrough AI platform to accelerate the future of personalized drug discovery & development.





Area: AI, ML

Stage: post-Seed

Country: India

Neodocs is a YCombinator and Omidyar backed health-tech startup, building instant, smartphone based tests that can be done anytime, anywhere - clinic, home, office, travel, hospital, etc. One needs to simply take the test, click a photo using their phone, and results are generated within 30 seconds.



# Webit Investment Network vs traditional VC fund

- No "Buying on Green" Traditional VC is a leap of faith, betting on the operator's ability to secure, grow, and exit deals. With WIN you invest in a proven, globally recognized portfolio with 3.31x growth over 24 months, plus guaranteed future investment rights in the top global companies from the Founders Games Grand Finale in Davos.
- 2. **Liquidity: no 10-Year Lock-Up** Traditional VCs often lock up investors money for 10+2 years. WIN offers >20% statistical liquidity (>60% actual) annually, providing flexibility for investors.
- 3. **Transparency** WIN is a publicly traded, regulated company, ensuring full transparency.
- 4. **Dividend Distribution** WIN is dividend-focused, distributing dividends after each liquidity event (M&A, exit, IPO), unlike traditional VCs.
- 5. **Tax Relief** Selling WIN shares is exempt from taxes (consult your tax advisor if this is the case for you), offering a significant advantage given the potential growth and liquidity.
- 6. **Geographically Diversified Portfolio** While many VCs focus on local or regional markets, WIN has a global portfolio, mitigating risks tied to local or regional disruptions.
- 7. **Industry Diversification & Alpha Dealflow** WIN invests in the top 2-3 companies per year from ~5000 applicants from 150 countries, carefully selected by 350+ specialized VC investors across all industries.
- 8. **De-Risked Investments** With its Right of First Refusal (ROFR) it top global scaleups, WIN can invest smaller amounts (up to 10 times smaller than the lead investor and usually unacceptable for these rounds), reducing risk while other VCs cannot. Additionally, WIN co-invests with top-tier global VCs, further reducing failure risks.



### **Dr. Plamen Russev**



Founders and Executive Member of the Board

Ivaylo Slavov



Member of the Board

**Petar Neychev** 



Member of the Board

## **George Hristov**



Member of the Board

Find out more about the team and their professional profiles here (WIN's website)

Deal Sourcing and primary selection process: **Webit Foundation / Founders Games** IR and BSE Investment Consultant: **Karoll Brokerage** Accounting: **M Consulting & Services** Auditor: **KA Audit** 



For more information or to express your interest in investing in WIN during the upcoming capital increase in March 2025, please fill in this form: Investment interest form or contact us:

plamen@webit.org (WIN) rabadzhiyski@karoll.bg (Karoll)

### More resources:

WIN news: click here

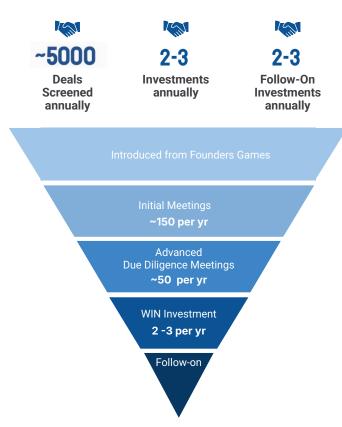
Video Recorded Investors Meetings: click here

Join WIN Investors Channel on Viber: click here

**Important**: For each 1M+ investment, WIN shall provide the respected LP/investor with information rights and opportunity to co-invest with WIN in specific companies of interest



## **OUR OPPORTUNITY**



## **Robust Ecosystem**

Over 17 years with 1.3 mn participants spanning influential founders to VCs, offers unique access to 6K+ high-potential startups annually from premier events like Davos and the UN Climate Conference.





WORLD ECONOMIC

FORUM



CAPITAL

PARTNERS

## Enhanced Due Diligence

Our approach leverages data on ~5,000 startups via Founders Games, enriched by 350+ top-tier VC evaluations. This comprehensive analysis empowers WCP's team for informed, strategic investment decisions.



## **Exclusive First-Refusal Rights**

The right to invest in ~60 startups yearly, post a detailed eight-month dual vetting by 350+ VCs and our team, with full data room access. This provides opportunities to join companies with funding commitments, enhancing our investment prospects. The currently guaranteed with ROFR warehouse house deals include:

**D**uol ab



EXPEDOCK

QuSecure

# **OUR PROPRIETARY VALUE MAXIMIZATION PROCESS**

# How WIN maximizes the value of our portfolio companies

The Webit network is comprised of over 1.3M professionals across the globe in disciplines such as technology, finance, healthcare, entrepreneurship, impact, etc. This community gathers both online and through annual Webit festivals.

**WIN Team** 



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Invest in the top 25% of Founder's Games Winners

Governance & oversight of the company by joining as an adviser or board observer

Growth acceleration: helping the companies de-risk, accelerate & grow their business by introductions to talent, customers and partners in the Webit Network.

Helping the companies connect with over 350 top VCs and 1000s of other investors for co-investment and follow on rounds

Helping the companies to achieve liquidity through exits via IPO or M&A leveraging our extensive network of strategics and public equity exchanges

Ultimately, we distribute alpha returns to our LP's enabling a virtuous cycle of exponential impact

# **OUR ALPHA ADVANTAGE**

selected by 350+ top VCs Experienced GP -"Operator VC" with proven track record as investors **Proprietary Deal** & founders. Exclusive right to Flow with ROFR invest Alpha track record as founders, angels and VCs Customer / **WIN GP** Partner network Industry Value 300 000 000 000 leading Startup Optimization data points Follow-on investor Investment through Webit network Performance Ecosystem Database Analytics on drivers for Alpha performance with Talent Network AI/ML prediction

Top 0,05% of global scaleups as vetted and







ADY BEITLER, CO-FOUNDER AND CEO, NILUS WINNER OF THE FOUNDERS GAMES GRAND FINALS 2023 CONTRACTOR OF

AND IT WAS

AN AMAZIN